

[Home](#) > Engage PEO Names PEO Veteran, Lenny Sussman, Vice President of Sales for Arizona; Continues Expansion of Sales Team in the Southwest

Press Release

May 18, 2016

[Engage PEO Names PEO Veteran, Lenny Sussman, Vice President of Sales for Arizona; Continues Expansion of Sales Team in the Southwest](#)



Fort Lauderdale, Fla. ? May 18, 2016 ? [Engage PEO](#), a leading professional employer organization providing HR outsourcing solutions to small and mid-sized businesses across the U.S., today announced the addition of Lenny Sussman vice president of sales for Arizona. Based in Phoenix, Sussman will further strengthen Engage?s growing sales presence in the state and position the company?s unique HR services, benefits and other employer offerings to insurance broker partners and clients nationwide.

"The Southwest is a key market in Engage?s growth strategy in 2016 and beyond," said Jay Starkman, Engage PEO?s CEO. "We are building a high-performance sales team in Arizona that is primed for long-term success. That means recruiting superstars such as Lenny and others. We are very excited to have him on board."

Sussman has more than 30 years of business development experience. Prior to joining Engage, he spent more than a decade working as a sales executive for two national PEOs and also served as an insurance broker for over 15 years.

Sussman holds a bachelor?s of science degree in business administration and marketing from The Ohio State University and a master?s degree in organizational management from the University of Phoenix. He is a member of the Society for Human Resource Management (SHRM), the Scottsdale Phoenix Executives Association and the Scottsdale Chamber of Commerce, the Enterprise Network and the Arizona Tech Council. He has received various sales awards and recognition for his performance and is a five-time Presidents Club Award winner.

"The number of regulatory and other headaches facing employers in Arizona and across the country these days is frankly, unprecedented," added Sussman. "That?s why so many companies are turning to PEOs for help and why I?m thrilled to join Engage. Their high client satisfaction ratings speak for themselves and Engage really goes above and beyond to earn the trust of their distribution partners in the insurance industry. I?m thrilled to be

here?

About Engage PEO

Engage PEO delivers comprehensive HR solutions to small and mid-sized businesses, sharpening their competitive advantage. Comprised of the industry's most respected veteran professional employer organization executives, certified HR professionals and attorneys, Engage PEO provides hands-on, expert HR services and counsel to help clients minimize cost and maximize efficiency for stronger business performance. The company's superior service offering includes a full range of health and workers' compensation insurance products, payroll technology and tax administration, risk management services and advanced technology as part of an extensive suite of HR services.

Source URL: <http://www.engagepeo.com/engage-peo-names-peo-veteran-lenny-sussman-vice-president-sales-arizona-continues-expansion-sales>